#### Building and Maintaining a Culture of Transformational Leaders

#### Presented by Linda Tilson and Jared Bull

May 18, 2021



### **Transformational Leadership**

"Transformational leaders don't start by denying the world around them. Instead, they describe a future they'd like to create instead." Seth Godin



### Effectively Manage Teams - See and Speak to Potential by Invitation and Evocation

Engage and inspire employees through building a culture of trust that will lead to cohesive teams and innovation.
Psychological Safety
Holding people to highest standards
Challenging and compassionate energy to bring up worries and concerns and build a culture of feedback

### How individuals Inside Organizations Achieve Powerful Sustainable Growth

#### Transformational leaders at all levels:

Share a common value with a vision to come together to create a culture where people believe they can influence positive change by taking calculated risks through their collective actions.

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# Qualities of a Transformational Leader



• They See a Future Potential, in a situation/person/organization

• They See What Very Few Others Can See

• They Can Articulate That Vision to the Masses

# Needs of a Transformational Leader



- Diverse Team That Can Carry Out the Vision
- Team That Challenges and Asks Big Questions
- Integrators Behind Fast Moving Visionary

### Challenges of a Transformational Leader



- Being Misunderstood and Misinterpreted
- Fears and Doubts Projected Onto
- Rallying Everyone to a Collective Vision

# Success of a Transformational Leader



- A New World
- New Paths and Potentials

• Innovative Technologies and Ways of Being

## **Meeting Business Objectives**

• Focus on Destination and Structure But Aren't Attached to the How

• Match Employee Capacity, Capability, and Willingness with Objectives

Notice the Difference between Busyness and Productivity



## **Business Objective Mindset**

 Have a Strategy, Be willing to Toss It

• Test, Try, and Trust



• Acquire Wisdom from Success and Failure (Self-Reflection)

### Getting Team To Meet Business Objectives

- Hire Equally Go getters, Creatives, Integrators, etc.
- Identify Bottleneck Points



• Ensure Balance Throughout Entire Organization

# How Individuals Inside Organizations Achieve Powerful Sustainable Growth

- Name the culture they want to create
- Don't tolerate powerful groups of people to derail the spirit of cooperation
- Decide what will and will not be tolerated and they openly communicate it
- Regularly ask individuals why the organization's mission is important and how they will contribute to make a difference

# How Individuals Inside Organizations Achieve Powerful Sustainable Growth

- Commit their focus to keeping the desired culture front and center
- Consistently create it by modeling the way
- Create positivity by running interference to naysayers
- Sell their vision to other areas within an organization
- Establish agreements for setting transparency in how people will come together, how they will communicate, and how decisions will be made and then they hold each other accountable to practice them

### Motivate Employees earn the Ingredients for Culture Building for the Millennial Generation

- New definition of leadership that is necessary for the 21st century:
- ▶ 1) Leadership isn't hierarchical



- ▶ 2) Leadership is lead by example but also recipre.
- ➤ 3) Leadership evokes the highest potential out of another

### **Generational Differences Compared**

| Millennial - Emotional Driven   | Other Generations - Values Driven   |
|---|---|
| More vulnerable - speak to what they desire   | <b>Less</b> vulnerable - less likely to speak to what they desire   |
| More adaptable to change  | More resistant to change  |
| <b>Soft</b> in their ways - have worked less years, situations are new or haven't been experienced yet                        | <b>Hard</b> in their ways - have worked more years, have experienced many situations  |
| <b>Want</b> autonomy, non-linear career path, meaningful feedback, have a defined purpose that brings them fulfilment         | Want respect, linear career path, strong work ethic, integrity, accept responsibility to get the job done   |
| <b>Don't Want</b> traditional office work environment/<br>hours of 9 to 5, using outdated technology,<br>change moving slowly | <b>Don't Want</b> modern work environment, hours<br>outside of traditional office hours, falling behind in<br>technology, change happening too fast |



### **Our Contact Information**

Jared Bull jared@transformationalcoaching.co

Linda Tilson

youlearnfromlinda@gmail.com